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February, 2010

Dear Sir,

With a minimum of 10 years industry experience with 8 years in an International IT / Telecommunications organization. At least 8 years in a client facing Service, Sales or Project Management role.

Knowledge of LAN/WAN/Security protocols and applications, and familiarity with voice/video/data on fixed and mobile communication services, including service provider communications infrastructure (e.g. Firewalls, IDS, IPS, VPNs - incl. MPLS and IPSec, IPLC, Leased Lines).

Proven track record in successfully completing projects to timelines & budgets and in customer satisfaction initiatives & customer retention via proactive Service Management. Core Competencies. Outstanding communication skills, including customer presentation and writing skills.

Sound knowledge of Telecommunications products and services available to our customers.

Ability to generate detailed reports and prepare quality customer presentations which clearly reflect metrics and KPI's.

Good personal effectiveness and flexibility to handle multiple service issues in a manner that is transparent to our customers.

Excellent organization skills to support work in a dynamic and fast-paced environment.

Self-motivated, including ability to take the initiative and effectively perform tasks under pressure and proactively.

Understanding of QA Processes. Details of my education, experience and achievements are included in the attached resume for your perusal and consideration.

I would appreciate your review of my resume. Then, I eagerly hope and look forward to discussing opportunities where I can utilize my knowledge and experience to contribute to the success of your organization.


Thanks in advance, for your perusal and kind consideration.


Sincerely,

Ahmed Ibrahim Abdul Aziz

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Ahmed Ibrahim Abdel Aziz

Objective	
	A challenging leading position with a progressive firm that will effectively utilize my engineering creativity, as well as building on my previous experience.
Assets	
	<ul style="list-style-type: none"> ▪ Customer oriented, Team spirit, Self-confident & Hardworking. ▪ Excellent People, Communication & interpersonal skills with proven leading and managing experience. ▪ Project Management , Planning and follow-through skills ▪ Management & Team Leadership skills ▪ Excellent analytical, interpersonal, writing and communication skills. ▪ Ability to manage and deliver against multiple priorities on time. ▪ Technology oriented with good technical aptitude. ▪ Ability to work under pressure and to meet deadlines. ▪ Team player and able to work with others effectively. ▪ Quick learner, and highly motivated. ▪ Excellent written and verbal communications and presentation skills. ▪ self motivated individual that is dedicated to exceeding customer expectations ▪ contribute to team efforts possess strong interpersonal and presentation skills ▪ Ability to work effectively, add value as a team member and assume a leadership role for the team ▪ Strong ability to grasp new concepts
Overview	
	Currently,working as a Broadband ISP/Enterprise Network & Security Team Leader (Technical Manager), Zain Bahrain Mobile Operator, IT-Telecommunication & Security department.
Summery of Qualifications	
	<p><u>Cisco Certified Security Professional (CCSP), Cisco Certified Networking Professional (CCNP),Information systems Security Professional (ISSP), Cisco Qualified Specialist (COS), Cisco Certified Networking Associate (CCNA); ITIL Certified,</u> for Implementing ,Supporting , Deploying & Configuring Infrastructure and Security Networks elements and currently preparing for <u>CCIE Security (Cisco Certified Internetwork Expert; passed the CCIE written and currently preparing the LAB and CISSP (Certified Information Security Systems Professional) certificates.</u></p> <p>Passed CCIE Security written exam and currently preparing for the LAB.</p> <p>Strong ability to align IT activities in order to achieve corporate business goals</p>

	<p>Demonstrated capability of providing consultancy services at huge and sophisticated environments (ISP & Mobile operators such as Zain Bahrain)</p> <p>Regularly Adherence (BS7799, ISO17799, ITIL) (ITIL Foundation Certified)</p> <p>Adept at developing effective corporate and departmental procedures, project documentation and milestones, and technical/business specifications.</p>
	<p>Outstanding leadership abilities; able to coordinate and direct all phases of project-based efforts while managing, motivating, and leading project teams</p> <p>Very professional background experience leading all stages of networks and security infrastructure projects, planning and development efforts, including requirements definition, design, architecture, implementing</p> <p>Marvelous ability to perform network and security design and infrastructure audits, pinpoint the infrastructure weaknesses and security wholes, compile technical recommendations, and implementing full infrastructure re-engineering with high security parameters when needed to boost the corporate business achieving its</p> <p>Thus, have a strong Pre – Sales skills as a member of PSG (Professional Services Group) preparing Technical/Financial proposals and high level designs and supporting documents and presentations.</p> <p>Possess excellent Process and Change management knowledge with ITIL professional library to manage and control technical and service change management process.</p> <p>Seize excellent Trouble Shooting skills coupled with an ability to quickly master new products, particularly the latest Networking and Internet technologies.</p> <p>Acquire excellent Management and Presentation skills backed up by technical experience as a project manager which help me to play the managerial role efficiently in addition to excellent People & Communication skills with peers and customers, contribute to corporate objectives as a team player.</p>

Core Competences

	<p>Business Driven IT leadership with full professional knowledge of various ICT solution sectors</p> <p>Full Technical background of multiple sectors of ICT solution delivery</p> <p>Long history dealing with vendors, suppliers and manufacturers of ICT solutions</p> <p>High ability to adapt corporate procedures and work flows</p> <p>Costs / Benefits business analysis for IT network infrastructure and services</p>
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Academic Background

	1995 – 2000	6 th October University	6 th October City, Egypt
	B.Sc. Engineering (Computer Department)		
	Graduation Grade: Excellent		

Professional Training

	2004	Fast Lane	Dubai
		Cisco IP Telephony Course Cisco IDS (Intrusion Detection system) Course	
	2008	Implementing Cisco MPLS Networks Implementing Cisco MPLS Traffic Engineering	
	2004	ITS	Bahrain
		ITIL (Information Technology Infrastructure Library)	
	2002	CISCO Academy-NTI	Egypt
		CISCO Training Course – National Telecommunication Institute Under supervision of Synergy Consulting	
		<ul style="list-style-type: none"> • Cisco Certified Network Associate (CCNA) course. • Cisco Certified Network Professional (CCNP) course. 	
	2001	ICL - EGYPT	Egypt
		ORACLE Training Course – International Computer Limited Under supervision of ORACLE University	
		<ul style="list-style-type: none"> • ORACLE Database Developing Course • ORACLE Database Administration Course 	
	1998	IBM - EGYPT	Egypt
		VISUAL BASIC Training Course – IBM Under supervision of IBM	
		<ul style="list-style-type: none"> • Visual BASIC Program development course • Visual BASIC Database development & Management course 	

Professional Certifications

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- **CCIE Security** Written Exam Passed (Preparing for LAB)
- CISCO Certified Security Professional (**CCSP**)
- Information Systems Security Professional (**ISSP**) INFOSEC
- CISCO Certified Network Professional (**CCNP**)
- Cisco Qualified Specialist PIX Firewall Advanced (**CQSPFA**)
- Cisco Qualified Specialist Intrusion Detection System (**CQSIDS**)
- Cisco Qualified Specialist Virtual Private Networks (**CQSVPN**)
- Cisco IPT Specialist
- CISCO Certified Network Associate (**CCNA**)
- **ITIL Foundation Certified (Score 95%)**
- ORACLE Certified Developer/2000 MASTER
- ORACLE Certified Database Administrator MASTER
- VISUAL BASIC Programming Interface (IBM)
- VISUAL BASIC Database Management (IBM)

Employment History



Current Job.

January 2004
Bahrain

ITS-Zain Bahrain (ITS Outsourcing)

Current Job



Operations Manager; Broadband ISP (WiMax)/Enterprise Network and Security Systems Team Leader.

Company Profile



Job Description

- Design and Manage Turn-Key Network/Security Solutions to Telco systems
- Manage and supervise the installation projects related to MTC Network and Security infrastructure
- Responsible for support of WiMax/network and security infrastructure related equipment in an environment requiring 24x7 uptime, as per MTC-FM procedures and ITS policy
- Responsible for network setup, security, software updates/upgrades

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	<p>and network connectivity</p> <ul style="list-style-type: none"> • Coach and train colleagues • Promote teamwork and cooperation with colleagues and peers • Support and maintain of all services assigned as per the service catalogue • Evaluating security strengths and weaknesses of new network security technologies. • Research and Investigate any security related issue, product or alert that might affect security operation and monitoring systems. • Collect and track information security Industry trends, news and issues related to the network infrastructure utilized within the network areas and provide feedback of any potential information security risks on current systems and guidelines on how to mitigate these risks • Compliance to the Quality Management System related to the employee's job discipline. • Documenting the information security policies and procedures instituted by the organization's Information Security Committee • Implementing the organization's information security policies and procedures • Coordinating the activities of the Information Security Committee • Providing direct information security training to all employees, contractors, alliances, and other third parties • Monitoring compliance with the organization's information security policies and procedures among employees, contractors, alliances, and other third parties, and referring problems to appropriate department managers or administrators • Monitoring internal control systems to ensure that appropriate information access levels and security clearances are maintained • Performing information security risk assessments and serving as the internal auditor for information security processes • Preparing the organization's disaster recovery and business continuity plans for information systems • Serving as an internal information security consultant to the organization • Monitoring advancements in information security technologies • Monitoring changes in legislation and accreditation standards that affect information security • Initiating, facilitating, and promoting activities to foster information security awareness within the organization • Serving as the information security liaison for users of clinical, administrative, and behavioral systems • Reviewing all system-related information security plans throughout the organization's network, and acting as liaison to the Information Systems Department.
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<p><i><u>Achievements</u></i></p>	<p>Design, Manage and implement a full network and security re-engineering and migration project for MTC-Vodafone Bahrain corporate infrastructure which involves full network migration, high availability and redundancy throughout the entire infrastructure, Call Center isolation, Tighten security parameters, IP telephony and Voice over IP security techniques. The project involves backbone switching migration, multi-layer firewalls, Intrusion Detection Systems.</p> <p>Perform a full Network & Security audit and vulnerability assessment in MTC-Vodafone Bahrain for the whole infrastructure and pinpoint the infrastructure security weaknesses and single point of failures, the submitted report and consultancy recommendation has resulted the selling of the infrastructure re-engineering project mentioned above.</p>
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Improved customer satisfaction by prioritizing work flow to ensure minimum impact relative to outages.

IT projects consultancy set-up.

Led the fulfillment of enhancement requests: justification, analysis, specification, data cleanse, coding, testing and documenting of software changes

Team Leader Communicative, empowered leadership.
Implementing/configuring one of the world's leading broadband network (ZAIN Bahrain WiMax) Infra.



December 2002 – January 2004

BMB

Egypt-Branch

Senior Security/Network Systems Engineer

Company Profile

BMB is an official **Cisco Systems Partner – Golden Certified**, VPN Security Specialist, Wireless LAN Specialist, providing a high level service in Security, LAN and WAN.

BMB is also **Microsoft Inc. Partner - Golden Certified**.

Surf control & Qualys Partner.


Moreover BMB received the Cisco Excellence Award “for outstanding service and Technical Innovation to customers in the Middle East” in Dubai in January 2001.

In February 2001, BMB has become the **first networking systems integrator in the Middle East and Africa to achieve certification for Cisco Systems “Advanced, Security Specialization”**.

Job Responsibilities

- Provide Pre-sales activities like BOM, BOQ, RFP's, Technical Presentations
- Provide Post-sales activities and deliver Professional Services for customers
- Provide Professional Project Management services coupled with high technical expertise
- Gathering client's requirements, gaining credibility as a Cisco expert, designing networks and presenting your designs and my client in a competitive environment
- Deliver Network, Security and Vulnerability Assessments for customers
- Design, plan and implement network, security, wireless and IPT Systems
- Provide security solutions including planning, design, implementation and support
- Involvement of all technical pre-sales work surrounding the Cisco Voice and Data Networks as well as Security issues.

	<ul style="list-style-type: none"> ○ Threat detection, mitigation controls, secure access and application delivery solutions ○ Design, Planning & Implementing the Internetworking & Telecommunication solutions. ○ Integrating The Network & Security Systems for Different vendors. ○ Analyze the corporate networks & making site survey ○ Designing & deploying Security polices for Corporate networks ○ On site Analysis & studying the risks of network hacking & penetration. ○ Installing & Configuring Cisco Systems Products & Deploying the (LAN, WAN & Security) solution such as (Switches, Routers, PIX (Hardware based firewall) & VPN (Client software & concentrators) ○ Implementing, configuring & deploying Microsoft Products for network operating systems (Windows Platform) & security solutions . ○ Scanning & Penetration Test for Corporate Networks for our customers to find the Network & Security Vulnerability & design suitable solution to fix this Vulnerability by Qualys Guard scanning solutions. ○ Troubleshooting The Network & Security problems.
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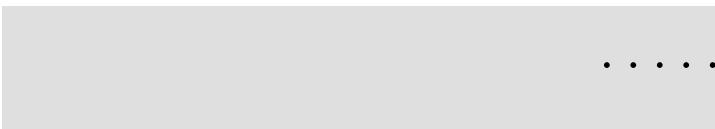
<p><i><u>Achievements</u></i></p> 	<p>Replace the existing X.25 Network for CADBURY manufacture which is connecting 10th of Ramadan Branch with U.K. Branch with VPN (Virtual Private Network) to UK branch with ensuring the quality of Data.</p> <p>Apply security assessment for EEAA to audit and analyze network security and performance by running the sniffing software's and vulnerability assessment.</p> <p>Designing the New Model to protect an AIR LINE company LAN from being attacked and isolate premises email server from the Internet, E-mail Auditing, Internet Usage Auditing, AND firewall installation and configuration.</p> <p>Connect four branches of EFG-Hermes via Dedicated Leased Line, which are connected to the Internet via the main site Internet Leased Line.</p> <p>Secure IACC, AIR LINES firm, Communications through the internet via a secured and efficient way (secure the company network from the Internet using VPN (virtual private networks) using PPTP over the Internet).</p> <p>Connect Cairo INTERPOL branch with the Main Branch at (France) via a secure and efficient way which have been achieved as follows:</p> <p>Identify an suitable auditing system for telco company, MobiNil, to mail service applied at Mobinil premises.</p>
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Languages

	<ul style="list-style-type: none"> ○ Arabic : Native Language ○ English : Excellent ○ French : Fair
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Personal Data

- Nationality : Egyptian
- Date Of Birth : October 1st, 1977
- Place of Birth : Cairo
- Sex : Male
- Material Status : Married
- Military Status : Exempted

References

- Furnished upon request

